

The **ERP** The Solution

MODULES DESCRIPTION

INDEX

General Ledger	2
Petty Cash	4
Sales Ledger	7
Sales Order/Invoicing	9
Purchase Ledger	11
Purchase Control	13
Stock Control	15
Direct Invoicing	18
Statistics	19
Market Database	21
Manufacturing	23
Service Management	25
Project Management	28
Payroll	31
Signature 2001	34

General Ledger

Accounting is the core of a company's operations. In The ERP Solution, the functionality and flexibility of General Ledger, explain the versatility of the other The ERP Solution Business Management modules. Throughout the modules, the string of ten accounting dimensions is available for legal as well as analytical accounting. You can report or query on actuals or budget numbers, from any of the dimensions used. Combine these facts with the multicurrency, including full EMU support, and multilingual capabilities built into The ERP Solution, and you will see that The ERP Solution is today, one of the most powerful systems for global and local accounting and business management.

Account Schedule

The account schedule in The ERP Solution is flexible enough to cater for different local needs. Account balances are stored per account, enabling you to instantly report on any given period. Transactions are stored per date, and your financial year can cover up to 18 periods. There is no need to close your books before continuing with a subsequent period. You can report on a selection of transactions from the transaction file. Account types include statistical accounts, which can hold data that is not to be included in to legal accounting.

Account string with ten dimensions

You can define your accounting string for each of your companies, using some or all of the ten dimensions. The first segment is a mandatory account number, while you can utilize the other dimensions as you please. Examples of legal as well as analytical accounting dimensions

include cost center, cost carrier, department and project. The setup contains rules, where you can specify how dimensions can be combined.

Reporting levels

You can define reporting levels for a number of dimensions. These can mirror your company structure, at up to five levels. Examples include grouping geographical areas into countries or into continents.

Currency file for 30 currencies

You can specify the currencies in which you trade and account for in the currency file. By linking a statistical account to a balance account, you can keep track of the value in any of 30 currencies, as well as your booked value in local currency. As exchange rates change, you can see the accrued profit/loss, and you can choose to revalue. The ERP Solution supports the fixed exchange rates between the EMU participating currencies and the Euro, as well as full triangulation of any currency via the Euro.

Automatic allocations

Sometimes you will need to allocate income or expenditure over a number of accounts, either at the time of transaction entry or subsequently. The ERP Solution supports such automated allocations, including any number of allocations based on combinations of the accounting dimensions, which can be run in a strictly ordered sequence.

Periodization

Any transaction can be periodized across several periods, as well as into the next financial year. This is a valuable tool, when you receive invoices or incur other costs, that should be costed into the future.

Reconciliation

There is the cash book at hand to reconcile bank transactions. You decide what type of transaction needs to be reconciled and this can be done manually or automatically, by importing bank transaction files.

Query routines

Need a quick answer for an account balance? With the query routines, you can display balances, budgets or summaries, for your choice of accounting dimension. Results can be displayed on screen, or printed out.

Simulations

With The ERP Solution you can create what-if analyses. When closing your books, you may want to include different scenarios in a report, before you actually report them. The simulation routine gives you 100 different scenarios, allowing you the freedom you need. You can also use the simulations for standing journals, as they are easy to reverse.

Budgeting

There are five budget alternatives and ten profiles which make entering budgets a quick task. You can enter them for each combination of accounting dimensions allowed. This makes it easy to keep budgets and forecasts current.

Customized reports

The report generator gives you the tool to make your own reports. Once defined, you can store them for later use. Every report can be produced in any currency. Therefore your local company can easily report in the corporate currency. The ERP Solution also provides a host of standard reports, such as trial balances, account schedules, transaction lists and VAT reporting. These reports can serve as templates for your own reports.

Option -Consolidation The The ERP Solution module for consolidation, is the right tool for three common types of process. Firstly, you may want to consolidate your subsidiaries into the Group's accounts. The account schedule will be consolidated, including currency conversion and account number translations. Secondly you can use this option to consolidate different financial years into one, or when you extend your financial year. Thirdly, you have the option to run continuous consolidation. This option can mirror your accounts into another company while converting currencies or account numbers.

Option -Fixed Asset Management You gain full control over your fixed assets with this option. In the fixed assets master file, all relevant data is stored about assets, including value, supplier information, acquisition and depreciation dates and methods. You can run your depreciation according to plan, according to tax, or make revaluations. Having many category fields available makes your reporting focused. You can also create labels from this module, that you can attach to your assets so that they are not misplaced.

Integration

The General Ledger module is the basis for all integration with the other The ERP Solution modules. The General Ledger module can also function as a stand-alone.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server.

Features

- . • Up to ten segments in accounting code string
- . • Alphanumeric accounting codes
- . • Define user input per segment
- . • Definition of valid segments per account
- . • Multi-lingual accounting segment descriptions
- . • Import of accounting code strings
- . • Intercompany transactions
- . • Reversals of transactions
- . • Extended number of allocation targets
- . • Purchase commitment accounting
- . • Functions
- . • Enter transactions
- . • Print transaction list
- . • Print daybook journal
- . • Enter/Print checks
- . • Automatic allocations
- . • Accruals
- . • Simulations
- . • Budget entry
- . • Query transaction

- . • Query balances
- . • Cash book
- . • Optional modules
- . Consolidation
 - . • consolidate companies
 - . • consolidate financial years
 - . • continuous consolidation
- . • account/currency conversion
- . Fixed Assets
 - . • entry assets
 - . • depreciation
 - . • budget depreciation
 - . • labels
- . • reports
- . Cash Flow Planning Standard reports include
 - . • chart of accounts
 - . • trial balance
 - . • budgets
 - . • transaction lists
 - . • account schedules
- opening balances

Report generator

Petty Cash

The ERP Solution's Petty Cash module enhances the General Ledger functionality by providing additional control of cash advances and keeps track of people accountable for cash payment transactions that affect either of the following modules: Payroll, Purchase Ledger, Sales Ledger, and General Ledger.

Functionality

The Petty Cash module allows creation and printing of cash document forms and daily cash summary reports according to the state legislation and business practices, which is critical accounting and business requirement in many countries. It also supports handling of unauthorized cash documents. The update procedure applied to the Petty Cash module's cash transactions provides automatic posting of these transactions to the General Ledger' day-book journal and simultaneous updating of the purchases/sales ledger by the payment information against the relevant invoices or prepayments. The Petty Cash module also supports the maintenance of local and foreign currency cash transactions. Access to all these functions can be restricted on the level of user groups and is based on the relevant combinations of such objects as cash office, user group, reason code, ledger code, cash desk, currency code, document, special account etc. The flexible counting system provides independent internal numbering of input and output cash transactions as well as numbering of daily reports and transactions for the General Ledger. Control of negative balances is provided on the level of cash desks.

Cash Office

In the Petty Cash module, the cash office represents a group of cash desks physically located in one place or logically joined. It is a control unit from the cash management point of view. Usually

only one cashier (cash office manager) operates in the cash office at one time. one or several currencies can be assigned to the cash office. Each cash office has its own unique identifier (cash office code) and name. The user group can be linked to the cash office to prevent unauthorized access to any cash desk in the cash office.

Cash Desk

Cash Desk stands for operations inside a particular cash office in a single currency Cash Desk is defined by the combination of the cash office and currency code. All document series (with possible exception for the General Ledger transaction number series) can be defined for each cash desk independently, and all official reports can be prepared for each cash desk separately Each cash desk has its own balance (including payroll payments balance) and corresponds to a General Ledger account (balance account for accounting currency and statistical account for other currencies). Usually for each cash desk an individual account is defined, rarely General Ledger account can combine balances of several cash desks (with the same currency).

Security

The special mechanism provides different aspects of security for the Petty Cash module. Usage of this special function code restricts the access to the Petty Cash account in all The ERP Solutionr entering transaction procedures; only the transactions generated by the Petty Cash modulo will affect such account. A balance account for the accounting currency cash desk or statistical account for the foreign currency cash desk can be used respectively to set up a Petty Cash account.

In the Petty Cash module user groups are used to prohibit access to the cash offices for unauthorized persons and effectively manage the access rights to different cash offices for different user categories. Once user groups for the Petty Cash modulo have been defined, linking them to the particular cash offices prevents unauthorized access to any cash desk in the cash office: only the users of the specified user group will be able to handle operations in this cash office.

Document

Each particular cash transaction is considered as a cash document. Two types of documents cash receipt (debit cash account) and cash issue (credit cash account) are distinguished. Each entered document belongs to the particular cash desk (and is issued in the cash desk currency correspondingly), has its own number (separate series for receipts and issues can be used), which together with the cash desk and document type is the unique document identifier. The cash document layouts are supported by the relevant Document Definition File (DDF) codes.

Reason Code

The Reason Code is assigned to any cash document to indicate the reason for cash receipts and payments and to link the respective ledger code (General Ledger, Purchase Ledger, Sales Ledger or Payroll).

Unauthorized Document

An unauthorized document represents a specially coded preliminary cash document, which can be authorized or deleted afterwards. Depending on the cash desk's unauthorized switch, the entering unauthorized documents can or cannot be available in a particular cash desk.

Operating Procedures

The Petty Cash module's operating procedures include entering adjusting authorized and

preliminary (unauthorized) cash documents, authorizing preliminary cash documents previously saved in the buffer, printing cash documents and a closing day procedure. The last procedure supports printing of the daily cashier reports which summaries day cash transactions for specific and/or all cash desks in the cash office. After all the reports have been printed, the closing day procedure updates the files and carries the cash desk closing balance forward. The Petty Cash module ensures that the day can be closed only if all earlier days are closed, the preliminary daily summary report has been printed, and the cash desk current balance is not negative. After the closing day option is done, no cash documents can be entered for this date.

Balance Control

For every cash desk there are three balances measured in the cash desk currency: initial balance (year opening balance or starting balance), current balance (updated after any authorized cash document has been entered and updated), and closing balance (updated by the closing day procedure and stored together with the closing date). The payroll payments balance is a part of the cash desk balance related to the payroll payment transactions. Depending on the cash desks negative balance switch, the cash desk current balance can a cannot be negative. This switch affects cash documents entering routine only; the cash desk closing balance must not be negative.

Sales Ledger The ERP Solution's Petty Cash module enhances the General Ledger functionality by providing additional control of cash advances and keeps track of people accountable for cash payment transactions that affect either of the following modules: Payroll, Purchase Ledger, Sales Ledger, and General Ledger. The The ERP Solution Sales Ledger module gives you the tool to achieve your financial and business goals. It includes routines for invoicing, payments, collection and reporting, all of them with relevant currency details and booked values. The customer master and statistics functions, help you analyze and segment your market. The multi-currency and multi-lingual flexibility, is a major benefit for international organizations.

The customer master file

The customer master file contains the general information about your customer base. You can enter address and credit information, payment and delivery terms, as well as country and language codes. You can group customers in several divisions, which makes it easier to select and sort later on. It, for example, you use the To improve company cash flow, the first step is to have an effective sales ledger. A strong sales ledger function not only allows better collection routines, but also forms the basis for sales and marketing. SNI trade and area codes, you will have a good basis for marketing activities. Entering new customers can be a simple task by using the templates provided.

Invoicing

Invoices from other The ERP Solution modules, are automatically transferred to the Sales Ledger. You can also book manual invoices directly. Invoicing procedure allows settlement and sales discounts. As you print the invoice journal, which contains a summary of all invoicing for the period, the accounts in your General Ledger are updated. With the invoice merge function, you can consolidate invoices from more than one order. If invoice is amounted in foreign currency actual current exchange rate or forward rate can be applied. At the date of payment foreign exchange differences will be calculated automatically Foreign currencies might have different relations with EMU i.e. rates between a currency and EMU can be fixed or floating. The legal aspects of VAT and Sales Tax handling are catered for by the VAT rates available and the huge choice of cash or accounting methods. Credit notes can be generated by system.

Common Sales Ledger

If you belong to a group of companies, you may want to consolidate all customer and credit information in one single master file. With the option of using the The ERP Solution common

sales ledger, all the relevant client information is available to all users.

Balance Summary Report

The most important report in Sales Ledger is probably the Balance Summary Report. This is where all open items specified per customer can be found. By selecting from any one of the ten accounting dimensions available, as well as other specified criteria, you can focus the output on the relevant information.

Payments

The system can provide you with payment forecasts, by taking your customers' payment habits into consideration. All invoices are stored with the amount specified per currency, and as rates change, you have the option of revaluing your accounts. Balances in different currencies can be revalued separately. The system will propose, and print, reminders and interest invoices for overdue payments. Interest invoicing can be done periodically, or as the invoice is finally paid. If a received cash cannot be specified with the particular invoices in an invoice list a batch payment can be posted.

Exception reporting

Your payment collection routines will greatly benefit from the exception reporting function. You can define selection criteria such as the number of days overdue or the invoice amount. This allows you to focus on the most important outstanding payments.

Delivery addresses

Making deliveries to different addresses for the same customer is an easy task. You can enter up to 100 delivery addresses per customer in the master files.

Reports

To facilitate your payment collection, The ERP Solution Sales Ledger assists you with a number of reports. These include customer reports with up-to-date balances, summaries, exception reports, payment forecasts and commission reports.

VAT and Sales Tax reporting

Based on the transactions during a certain period, The ERP Solution can produce all the necessary VAT and tax reports on time. The report output is localized to suit requirements in different countries.

Statistics

You will understand your customers much better when you analyse the statistics. You decide what you want to know, by customizing your reports. The reports include customer statistics, ABC analysis, frequency analysis and payment profiles.

Integration

The The ERP Solution Sales Ledger module can be used as a stand-alone, or integrated with General Ledger. The Sales Ledger module is required, if you want to use the The ERP Solution Sales Order Project Management, Service Management, or Direct Invoicing modules.

Duties segregation (auditors requirements)

The ERP Solution has a system of access levels to prevent frauds trials.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server.

Features

- . • Customer master file
- . • Multiple delivery addresses
- . • Enter/adjust invoices
- . • Invoicejournal
- . • Entry of payments
- . • Import automatic payments
- . • Payment journal
- . • Payment forecast
- . • Automatic credit control
- . • Reminders
- . • Interest invoicing
- . • Statements
- . • Amounts per currency
- . • Revaluation of ledgers
- . • Balance reports
- . • Exception reports
- . • Collection reports
- . • Customer listings
- . • Customer statistics
- . • ABC analysis
- . • Frequency analysis
- . • VAT reports
- . • Invoice merge
- . • Import of transactions
- . • Commission reports

Sales Order/Invoicing

The Sales Order module is where it all starts for your sales and logistics functions. Typically, the sales function is your major source of revenue, requiring flexibility and ease of use to give you an advantage.

All stages in the sales and distribution cycle, are supported by a very wide range of functions. Because the Sales Order module is tightly integrated with the stock, purchasing and manufacturing modules, you can already, at file time of sales, specify manufacturing or purchasing details, for a timely delivery

Quotations

Your first entry for a particular sale, may be the quotation. You can specify a quotation in detail, dividing it up into quotation sections. The functions allow for three different customers per quotation, namely the order by, the invoice to and the delivery to the customer. When the quotation is accepted by the customer, you can automatically convert it to an order. By having the sections divided, you can convert partial quotations. Quotation reports give you a summary over valid, as well as expired, quotations.

Orders

Different types of order for converted quotations and manually entered orders, decide the logistics flow. You can specify whether to deliver goods now or at a particular delivery time. The delivery planning system alerts you if deadlines cannot be met. Functions also include direct deliveries from your suppliers, and the possibility of choosing among variants and inputting manufacturing details. Repeat orders cater for recurring shipments, and credit orders are at your fingertips, if you make an error. Copying functions, both from the order history and from your current order backlog, make entry easy. The automatic credit check minimizes your risk of lost revenue.

Batch handling

The sales order module supports batch handling and delivery according to true FIFO. You can specify particular batches at order entry time, which are then reserved for the order. The system can also suggest a delivery schedule, which takes the complete stock situation into account. Special search functions make it easy to find correct batches.

Deliveries

Based on a delivery proposal, the system will produce all the necessary documentation. Order confirmations, picking lists, delivery notes and invoices are all printed in the language chosen by your customer. After shipment has been confirmed, the orders form the basis of your invoicing. Revenue and cost of goods sold are automatically booked in your ledgers.

Query routines

Sophisticated query routines make order entry easier and let you give your clients a much better service. Does the customer want the same thing as last time? No problem. The order history has the answer. Lost invoices can be reprinted and all information is stored in a database for later analysis.

Documents

All documents, from the quotation to the final invoice, can be customized to your design. Ten different languages of your choice and extensive text possibilities, can give your customers the information they need.

Reports

The Sales Order module gives you a number of reports, where you can select and sort the information you are interested in. Linked to the stock reports in the Stock Control module, these reports help you improve the flow of goods.

External order entry

The Sales Order module gives you easy-to-use procedures for order import and export. This allows you to link up to external order processing systems. Full logistics EDI functionality is provided for, using the optional The ERP Solution EDI functions.

Integration

The The ERP Solution Sales Order module requires Sales Ledger. Integrated with Manufacturing, Purchase Control and Stock Control, it gives even greater benefits.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server.

Features

- . • Enterquotation
- . • Convert quotation to order
- . • Enterorder
- . • 8 different order types
- . • Three customers per order
- . • Copy order history
- . • Copy order backlog
- . • Assemble product structures
- . • Delivery time planning
- . • Query order
- . • Delivery proposal
- . • Automatic backorders
- . • Order documents
- . • Invoicing
- . • Transport documents
- . • Export documents
- . • Quotation reports
- . • Order reports
- . • External update

Purchase Ledger

The The ERP Solution Purchase Ledger module gives you full support for supplier information and payment flows. It helps you coordinate purchasing and authorization routines, gives you full flexibility in choice of payment methods, simplifies accounting procedures for various VAT and sales tax rates and makes legal repotting easier. You can use the module as a stand-alone, or even more powerfully in conjunction with the Purchase Control and the General Ledger modules. If your business is complex, the accounting dimensions in Purchase Ledger will sort it out.

The supplier master file

The supplier master file holds the general information about your preferred suppliers. You can enter address, payment and delivery information as well as language and currency data. When entering new suppliers, you can use a number of templates as your basis. If you also install the The ERP Solution Sales Ledger module, the two modules will interact, showing you only the net balance to be paid to your supplier.

Centralized purchasing functions

You can easily centralize your purchasing, without losing control of the details. The ten accounting dimensions, give you the flexibility to record departmental or product group details. Account numbers are chosen from a customized table. When you need to consolidate purchasing between several legal entities, the common purchase ledger will keep information readily available for all your companies.

Invoice processing

Incoming invoices can be preliminarily entered, summarized into your accounts, and then wait for

authorization. Reports will show you where you can find missing invoices. When authorized, you can complete the invoice entry with accounting details. A variety of supplier balance and summary reports can show you the outstanding liabilities. If invoice is amounting in foreign currency actual current exchange rate or forward rate can be applied. At the date of payment foreign exchange differences will be calculated automatically. Foreign currencies might have different relations with EMU i.e. rates between a currency and EMU can be fixed or floating. The module also helps you handle withholding tax.

Automatic payments

Based on due date information for every invoice, the module will produce a payment proposal according to your selection. With this, you can block payments to suppliers and/or of invoices. The payment procedure gives you ten different ways to make automatic bank transfers, as well as a manual routine. For determining payment dates, up to 100 payment terms are used.

VAT and Sales Tax The system will calculate VAT or sales tax **at** invoice entry time. The accrued tax amount can be calculated based on entry or payment date. VAT amounts can be calculated both on accruals or cash methods. Periodically, you can print the VAT/Tax reports you need. These will contain detailed information from suppliers' invoices, or as a summary based on both incoming and outgoing VAT/tax.

Balance lists

The ledger will keep all invoiced amounts in the invoiced currency used, as well as your local posted amount. When currency rates change, you have the option of revaluing your balances. Balances in different currencies can be revalued separately. A number of balance lists will provide you with accurate information, per currency. Detailed as well as summary information is displayed, including ageing.

Payment forecasting

To help you assess your company's financial position, the purchase ledger can give you a payment forecast. You can order on a daily basis according to your detail selection. The payment forecast shows you the amounts in the different currencies you require.

Duties segregation (auditors requirements)

The ERP Solution has a system of access levels to prevent frauds trials. In Purchase ledger we can disallow a user posting payment document to add new suppliers and invoices.

Integration

The The ERP Solution Purchase Ledger module can be used as a stand-alone, or integrated with the General Ledger and Purchase Control modules. The Purchase Ledger module is required, if you want to use the The ERP Solution Purchase Control module.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server.

Features

- . • Entry of suppliers
- . • Multiple delivery addresses

- . • Entry of unauthorized invoices
- . • Entry of invoices
- . • Invoice journal printout
- . • Payment forecast
- . • Entry of payments
- . • Automatic payments
- . • Payment sub-ledger
- . • Payment proposals
- . • Query suppliers, invoices, payments
- . • Ledger balance lists
- . • Supplier reports
- . • Supplier statistics
- . • ABC analysis
- . • VAT reports
- . • Statements
- . • Report withholding tax
- . • Currency file

Purchase Control

Purchasing routines can be handled in different ways. Regardless of the type of business you run, wholesale, retail or manufacturing, the system can adapt to your way of doing business. Functions for purchase planning, order handling, deliveries and invoices can be centralized or decentralized. Information about outstanding purchase order is available in all of the The ERP Solution logistics modules. This gives you a purchase-planning environment showing you an overview and helping you cut down on total purchase costs.

Purchase planning

Based on the lead times from your suppliers, reordering levels, budgeted sales, actual sales, and economic order quantities, the system calculates how many items you should purchase at any given time. You can create your purchase budget with details per week and per warehouse. Each warehouse can be connected to different suppliers per item. Based on the lead times and purchase costs per supplier, the system will choose the optimal supplier for each order.

Order entry and receiving goods

You can automatically produce orders through the Purchase Order Proposal routine or enter them manually. Old orders or parts of old orders can be copied. As soon as an order is booked, it is included in your stock planning and accounted for in your purchase commitments. Deliveries can be based on just the physical delivery or the quantity of the invoice. In both cases, the purchase cost will update your stock values and your accounting. Variances in material costs and/or miscellaneous costs such as transportation, are treated separately to indicate possible problem areas.

Quality control

Goods received can be allocated to different storage spaces. The batch handling function allows you to assign batch numbers, suppliers' references and best before-dates, for subsequent identification. Batches can be put on hold until they have passed your QC inspection.

Goods in transit

Goods ordered, but not yet delivered are visible in Sales Order, Purchase Order and in Stock Control modules. Simple queries in sales order entry will give you an overview of expected

receipts and issues. Committed costs for in transit orders are updated to one of five budget alternatives, which can tell you how much of the purchase budget is still available. The Purchase Control module is well integrated with the purchase ledger module. All invoices that correspond to purchase orders can be entered in this module. This assures that your purchase costs are accounted for correctly, and makes control and authorization procedures much simpler.

Integration

The The ERP Solution Purchase Control module requires Purchase Ledger. Integrated with General Ledger and Stock Control, it gives even greater benefits.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. Scala 5.1 is powered by Microsoft SQL Server.

Features

- . • Purchase order proposal
- . • Conversion to order
- . • Enter purchase order
- . • Purchase documents
- . • Direct shipments
- . • Batch deliveries
- . • Price/discount per supplier
- . • Commitment accounting
- . • Cost allocation from invoice
- . • Order reports

Stock Control

Total control over your logistics flow, from purchasing to delivery, requires good management tools. The ERP Solution's module for stock control can be used as a stand-alone, but is more powerful, when integrated with the Purchase Order and Sales Order modules. One of the main benefits of the Stock Control module is the wide range of data that can be associated with each stock item. Re-order levels, safety stock and deficiency reports help you to manage your stock efficiently and reduce capital investment. The Stock Control module allows you to handle serial numbers and bills of material. It also gives you flexible batch handling, complete tracing functionality and extensive reporting procedures.

Stock item master

A massive amount of data can be entered for each stock item. Starting with the 35 position alphanumeric item code, descriptions, product groupings, delivery and accounting information follow suit. There are extensive text possibilities, in ten different Languages, and you can define your own fields. Each item has its own table for unit conversions and pricing possibilities are virtually limitless. You can create a number of templates to make entry easier.

Multiple warehouses

How many warehouses do you need? By using The ERP Solution you can define as many as you need, using six characters. The warehouses may include your main stores, branches and service vans. You can define any number of storage spaces within each warehouse. The query

functions can tell you how many of each item you have and exactly where they are.

Pricing

Addressing each market or customer category individually is easy. The ERP Solution gives you 35 price lists per item, special discount possibilities including volume and product group discount, and validity dates for pricing. All prices can be kept in any of the currencies used. Extensive price and cost calculation routines, make changes easy.

Batch handling

Keeping relevant details about individual batches of items is becoming evermore important. With the Stock Control module, you can store batch information including batch numbers, suppliers' references, best-before dates, storage spaces and of course, quantities. Batches can be divided or retained for quality control. Information about the original batch and the purchase order is maintained, allowing extensive tracing. There are ten user-defined fields per batch for your own purposes.

Serial numbers

The serial number option is the right tool for you, when you want to keep track of individual items. Integrated with the purchasing, sales and service management modules, it can provide the right information at sales and service time. Individual items are allocated to delivery and the history of repairs, incidents and warranty conditions are then recorded per item.

Bill of Material

For sales and stock keeping "kits", the bill of material option gives you more power. Items can be grouped, with optional variants included, and then assembled at delivery time. User-definable pricing and costing functions, let you decide the cost of goods sold.

Stock valuation

Incoming deliveries are booked with the quantity and purchase prices. The stock valuation method is optional: you can choose between FIFO, average, or standard cost. The stock value per item is continuously updated, and serves as the basis for accounting and statistics. True FIFO maintained for individual batches, where FIFO values are restored to the original value if goods are returned.

Stocktaking

The ERP Solution lets you perform a complete stock-take while you stay open for business. You can produce a stock-taking base, do a physical count and then you are free to enter the results at anytime in future. The ERP Solution will automatically calculate the relative difference.

Reports

A number of reports which you print periodically, helps you manage your stock efficiently. Many users find the stock planning lists and deficiency reports to be very effective. The result can be a much higher degree of service, while low overall stock levels are still maintained. Legal reports for customs and Intrastat are also available.

Statistics

When you need to produce statistical data, the many product classifications and groups possible per item available give you a wide range of options. The ABC analysis and frequency analysis help you concentrate on revenue making items and discontinue obsolete product lines.

An open system

Conversions of old databases and integration to other sub-systems are simple. Import and export functions are user-definable and any report can be produced on disk.

Integration

The The ERP Solution Stock Control module can run as a stand-alone. Integrated with Sales Order Purchase Control, Manufacturing and General Ledger, it gives even greater benefits.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server.

Features

- . • Enter and query stock items
 - . • Extra price lists
 - . • Foreign descriptions
 - . • Unit conversions
 - . • Price calculation
 - . • Cost calculation
 - . • Batch handling (option)
 - . • Quality control
 - . • Multiple warehouses
 - . • Storage space allocation
 - . • Bill of Material (option)
 - . • Structures
 - . • Structure groups
 - . • Serial number (option)
 - . • Serial number history
 - . • Warranties
 - . • Stock transactions
 - . • Transaction Journals
 - . • Intrastat reporting
 - . • Stock valuation methods
 - . • Stockreports
 - . • Purchase reports
 - . • ABC analysis
 - . • Product discounts
 - . • Customer commissions
 - . • Sales staff commissions
 - . • Customer specific pricing
 - . • Distribution fees
-
- External updates
 - Budgeting profiles

Direct Invoicing

When you need a quick, yet efficient invoicing routine, the The ERP Solution Direct Invoicing

module is your right tool. Invoices for non-stock items, simple services and internal invoices between departments or subsidiaries are easy to create. The module requires Sales Ledger, where you can manage payments and other routines. The Direct Invoicing module integrates with the General Ledger, with its ten accounting dimensions, giving you full data for future analysis. The Direct Invoicing module is easy to use, while still integrated to your total business.

Simple display

Based on one simple display, you can handle and complete any invoice in full. Therefore, it is often used by companies selling services. Integrated with the module, there is a smaller stock item file, where you can store items or codes for recurring events. There is a price file, where you can decide upon your own pricing. You have a choice of several payment terms and sales Tax/VAT rates. The module offers a fast and flexible invoicing routine, with interfaces to EDI. The Direct Invoicing module requires Sales Ledger.

Enquiries

Within the module, you can enquire about invoices and items. Integrated to General Ledger (via Sales Ledger) you will have all the ten accounting dimensions at your disposal. It is easy to enquire about cost centers, product groups or other predefined dimensions.

Statistics

The module includes its own statistics generator for achieved sales and budget follow-up. The statistics can give you ABC analysis for the current period, year-to-date and comparisons with previous years. Based on the budget figures, you can always see how much of the budget remains to be spent.

Integration

The ERP Solution Direct Invoicing module requires Sales Ledger. When integrated with General Ledger, it gives even greater benefits.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server.

Features

- . • Enter invoices
- . • Print invoices
- . • Update Sales Ledger
- . • Payment terms
- . • Language options
- . • VAT rates
- . • Statistics
- . • ABC analysis Budget follow-up

Statistics

The ERP Solution Statistics is an extremely useful analysis tool. Linked to other installed The ERP Solution modules, Statistics will present information in greater detail than the

statistical possibilities already built into the other modules. You can find functions to customize report definitions and create templates, as well as special compilations such as commission reports, gross margin analyses or product statistics. Besides printing out the reports, you can also save them on disk, e.g. as an Excel file. The statistics module is the obvious complement to the logistics modules in The ERP Solution.

Order backlog and invoice statistics

When booking orders in the sales Order Invoicing module, The ERP Solution will automatically save statistics for orders taken and invoices issued. You can then break this information down making your own selections and sorting. Common reporting Levels are, for example, sales per period and year-to-date, per department, or, per product group.

Salesmen statistics

The Statistics module holds a salesmen master with data for commission calculations and rules. You can divide your sales team into several groups or areas, which then gives you an excellent tool for monitoring the performance of sales staff and product managers.

Purchasing statistics

Linked to the Purchase Control module, statistics will give your purchasing department valuable information. You can monitor your suppliers' performances as well as keeping track of price changes and rate of turnover.

Product/customer statistics

Do you need to know which customers are buying which products? The ERP Solution Statistics gives you the analysis. You can design useful sales reports per client segment, product, or vice versa. When creating marketing strategies, these kinds of reports can form a basis.

Presentation

You can select and sort various kinds of information that originated from the other The ERP Solution modules. You can choose to present it on paper, store it on disk, or transfer the result to a Word or Excel sheet. You can choose up to 10 levels of subtotals in all reports.

Integration

The The ERP Solution Statistics module requires Sales Order/Invoicing and/or Purchase Control modules. The The ERP Solution Sales Order/Invoicing module requires Sales Ledger and Stock Control. Purchase Control requires Purchase Ledger and Stock Control.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server

Features

Customer/Product Statistics
Customer/Product Statistics

- Orders taken

- . • Invoices issued Monthly/weekly statistics
- . • Orders taken
- . • Invoices issued Creation of budget transactions
- Booking statistics
- . • Transaction file
- . • Weekly file
- . • Annual file Transfer of Bookings Sales staff Statistics/Commission Sales staff file/ - statistics
- . • Enter sales staff data
- . • Enquiry sales staff
- . • Commission reporting
- . • Sales staff statistics
- . • Zeroing period statistics
- . • Zeroing Annual statistics
- . • Enter district data Calculation printout of sales staff commissions
- . • Calculation
- . • Rules
- . • Reports Calculation/printout of customer bonuses Purchasing Statistics Statistics in original currency

Market Database

Effective sales organizations need good marketing tools. The ERP Solution's Market Database opens up new opportunities for gathering important information about your prospects and future clients. It integrates information from current sales events and from the customer and supplier master files. It lets you design your own databases, giving you the freedom to structure your work.

Prospect entry

You can design your own database structure and then enter information manually, or by importing data from other systems. You can also add your preferred search criteria and change them as you like. The Market Database can be updated automatically, when information is changed in the customer and supplier files.

Search and select You can decide the content and layout of reports and documents. The Market Database has a virtually unlimited number of selection possibilities. Each individual piece of information can be used as a selection criteria. This makes it simple to produce reports for a variety of purposes, for example, divisions can be created by area or customer type, linked to the latest campaign response.

Marketing

By using the Market Database, your marketing activities are easy to monitor and follow up. Simple prospect recording functions are already included in the system and you can easily develop these further. You can design your own criteria for campaign results and record responses from clients. A calendar keeps track of which prospects should be contacted on which dates. Mail shots and telemarketing activities can be administered, including sales scripts and response actions.

Sales support

The Market Database can become your effective sales support system. You can retrieve customer information, sales history and service actions. Most other The ERP Solution functions are also at your fingertips. While gathering information about your clients, you can easily answer questions regarding stock availability and prices.

Interface to other systems

The Market Database can work together with several of the market's most popular sales support systems. Various types of external databases can be linked to the system, giving you the best of both worlds.

Reports

There is a very flexible report writer, which can be tailored to your needs. You can select and sort any piece of information, and decide what information to include for each report template.

Integration

The Market Database can be used as a stand-alone. Integrated with Sales Order, Sales Ledger and Purchase Ledger, it gives even greater benefits. The Market Database also integrates with Stock Control, Project Management and Service Management.

Features

- . • Enter prospect information
- . • Enter campaign
- . • Enter responses
- . • Query prospect
- . • Reports
- . • Mail merge
- . • Labels
- . • Report generator
- . • 10 market databases
- . • Sales scripts
- . • Code files

System requirements The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server.

Manufacturing

The ERP Solution Manufacturing is a manufacturing resource planning system (MRP II) that will meet even your most demanding information needs. It helps to manage and control the manufacturing process. In addition it can be connected to financial applications to create a powerful integrated system. Packed with a high level of functionality, the system is very flexible and provides tailor-made solutions for the planning and management of every activity in the manufacturing process. The ERP Solution Manufacturing works equally well for repetitive, make-to-stock or make-to-order implementations. The system has been designed to support Just-In-Time, ISO 9000, EDI and CIM.

Packed with features

The ERP Solution Manufacturing includes functions for: Forecast and Master Planning, Material Requirements Planning, Work Order Planning Production Activity Control, including:

- . • Capacity requirements planning

- . • Material Planning
- . • Shop Floor Control
- . • Data collection and reporting
- . • Production statistics
- . • Cost calculation
- . • Import/export module

Bill of Material

Bill of Material is the most fundamental part of the MRP II system. Here, you can define material components, scrap, by-products and phantoms for each level in the production process. Effective dates for engineering changes make version control easy. Options for variants allow a flexible environment for make-to-order production. Different types of bills of material make what-if scenarios possible in costing and engineering.

Costing

The ERP Solution Manufacturing provides all the facilities you need to calculate product costs. You can build your own costing models to calculate standard costs and to make quotations. For simulations, and projections into the following year, all values are maintained in separate versions. The actual cost system shows your variances and points out areas or clients with poor margins.

Master Planning

The system translates the company's aggregated demand forecasts to a detailed Master Production Schedule (MPS). The MPS provides management with a means to authorize and control work force levels, inventory investment, loads on critical resources (rough-cut-capacity planning) and cash flow supporting customer service, profitability and capital investment goals. The MPS also drives the Material Requirements Planning module, interlocking the business plans and day-by-day operating plans. Input to MPS, beyond forecasts, are inventory status, customer orders and safety stock levels.

Materials Requirements Planning

The Materials Requirements Planning function translates your Master Production Schedule into manufacturing and purchasing plans. It takes into account factors such as lead times, lot sizing techniques, shop calendar, planned engineering changes and inventory status. The result is a complete MRP report for your entire production. Arrangement lists and interactive MRP allow you quick changes.

Work Order planning/ Production activity control

The Production Control module helps you to manage the progress of your work orders from creation to completion. Work orders are created by MRP, from the sales order module or manually. In a make-to-order environment, you can modify the expanded bills of material and the work order routing. You can schedule forwards or backwards, with either infinite or finite capacity. Last minute analysis of activity/load and material is available on line. As a result you may reschedule or prioritize a work order.

Capacity Requirements Planning

This function combines the planned load resulting from the MRP process with the released work orders from production control. It merges these needs and compares them with available capacity, in terms of daily or weekly load per work center.

Shop Floor Control

Shop Floor Control manages the execution of work orders by providing tools to balance the flow of resources, raw materials and sub-assemblies. Major functions include assigning priority to each work order, dispatching, print-out of work order documents, work-in-process information and updating order status for the order planning. For quick and efficient reporting, bar codes can be used to enter data. The shop floor staff will be aware of production changes and special operator instructions by simply consulting the screens.

Statistics

The ERP Solution Manufacturing saves all reported transactions, from where you can get the information you need. Presented on lists or in a graphic format, you can get information about work orders and work centers such as quantities, variances, efficiency and downtimes with reasons. The module is an invaluable tool for analyzing finished jobs and helping to plan future jobs even better.

Integration The The ERP Solution Manufacturing module requires Stock Control. When integrated with Purchase Control and Sales Order, it gives even greater benefits.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server.

Service Management

People think that service is costly. Nevertheless, plenty of companies' income from efficient service, sales of spare parts and support, is greater than from actual product sales. The The ERP Solution Service Management module provides you with completely new opportunities to control your service activities, including full control over material and resources. The Service Management module is designed to handle hundreds of service technicians, based in multiple locations, for companies that have field service activities, as well as in-house service and support. With The ERP Solution Service Management you will be able to plan and follow up your service activities, while the module is also your tool for carrying out each individual service job. When integrated with the other The ERP Solution modules, the system becomes very flexible, and offers you a substantial growth opportunity.

Service Contracts

You can enter an unlimited number of service contracts. On each contract type, you have the flexibility to specify response times, cover of time and material and payment terms, plus terms that relate to your supplier. In practice, each previously delivered product will be available in your system. Information relating to serial numbers, modifications and contract terms, will be at your fingertips.

Service Order

For each job, you will enter a service order. The system will check contract terms, if any. If you have to wait for spare parts, the service order status will indicate the process step by step. This also applies to third party service, so you will get a full overview of the complete process. To facilitate an entry, there are job templates at hand. Resource and material needs are displayed, and estimated time to completion is indicated. For over-the-counter service jobs, you have the

option of entering the relevant information and printing the invoice.

Service Order History

Every action taken on a particular product, is stored in a history file. By viewing this file, any service technician can quickly assess the situation and learn from past observations and corrections. The history file can show you who did what and when to a product, when specific parts were exchanged and what other measures were taken.

Work load planning and follow up

You can allocate a technician from the resource file, for each service order. The resources are shared with The ERP Solution's modules for Project Management and Payroll. You can get an overview of the resource availability in the service monitor, as well as monitoring the progress of current service orders. The statistics functionality allows you to view work load, order summaries, time spent, gross margins and many other pieces of information. You can design your own statistics by using templates.

Swaps

Drop-in units and the modular approach have become a common means of improving efficiency in both product assembly and service. The ERP Solution Service Management allows you to handle swaps and exchange units, while keeping track of individual serial numbers of swapped products. This minimizes your customers' down-time. And by having a complete record of the swapped unit, you are in a position to repair, or recycle, valuable parts, for subsequent sales.

Logistics

Service is a process flow. To be efficient, you must follow the flow of activities, including the ones outside your domain. With The ERP Solution Service Management, you can follow activities, spare parts, and transportation and at the same time maintain full serial number tracking. Status codes will alert technicians that material has arrived. For maintenance, the system will automatically create orders for preventive service and upgrades for maintenance activities. Functions like these make you efficient and keep your customer happy.

Accounting

The ERP Solution Service Management is completely integrated to General Ledger and Stock Control. This gives you full accounting for your activities, costs and material spent on each individual order. The work-in-process journal, will indicate values of all ongoing jobs. When linked to the Purchase Control module, the system will make sure the material and part are there when you need them.

Invoicing

Service jobs always end in an invoicing proposal. This can be modified, and can serve as the basis for invoicing and accounting. Values are recalculated automatically, for example into the currency of a particular customer's contract. You can make price adjustments automatically, while recalculating your price lists for stock items and activities.

Integration

The The ERP Solution Service Management module is an extremely powerful tool, when used as a stand-alone together with the modules for Stock Control and Sales Ledger. Integrated with the Sales Order, Project Management, Manufacturing, Purchase Control and the General Ledger modules, you can achieve advanced functionality to control your operations across

departments.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server.

Features

- . • Service Order
 - . • Enter service order
 - . • Several order types
 - . • Master orders
 - . • Accessories and swaps
 - . • Link to service contracts
 - . • Queries on service orders
 - . • Reporting on service orders
 - . • Quotation and order documents
 - . • Conversion of quotations to orders
 - . • Service documents
 - . • Invoicing
 - . • WIP journals
 - . • Reports
 - . • Create automatic service orders
 - . • Integration to payroll
 - . • Parameters and code tables
 - . • Entry of job descriptions
 - . • Service Contracts
 - . • Entry of contracts
 - . • Unlimited contract types
 - . • Copy from sales order
 - . • Installation sites
 - . • Contract documents
 - . • Contract invoicing
 - . • Query contracts
 - . • Contract pricing
 - . • Indexed pricing
 - . • Contract discounts
 - . • Deletion of contracts
 - . • Contract reports
- Parameters and codes

Project Management

In today's customer oriented world, an increasing number of sales activities are becoming individual projects. A system installation requires lots of material and many man-hours. Other deliveries require coordinating subcontractors and design work. Internal activities like reconstructing your warehouse facilities, are also projects. When your operation is full of projects - who will handle budget controls and follow up? The ERP Solution Project Management is your integrated tool for estimates, budgeting, resource planning and follow up. The flexible structure of a The ERP Solution project, that uses four levels helps you control a project over time, and can direct your attention to problem areas.

Define projects at four levels

The ERP Solution allows you to divide projects up into separate levels. The hierarchical division into Main Project, Project, Sub Project and Activity enable you to follow Up on every project, even if the separate sections of the overall project differ in character or time-scale. For example, you can easily separate a material intensive section from a time and personnel dependant one. Should you work on a comprehensive project, you will be able to budget and control sub-projects, which is very helpful. Different sub-projects will show details within the framework of the overall project. You can control revenue, choosing the currency from any of the currencies used for the project, or invoice the customer in your local currency.

Project Master File

The initial entry of a project involves entering all the terms and conditions applicable to the project, (i.e. invoicing plan and project pricing), and planning which sub projects and activities to include. You can divide the activities in the terms of time, cost and material activities. For planning purposes, you can also use milestone events. When resource planning, you can decide who will do what.

Project templates

Templates are provided to help you enter new projects. You can set up the templates in a variety of types, and there are more than 1000 alternatives in each type. You can record common data in each template such as sub projects, activity structures, as well as business conditions like VAT rates. The templates also hold information about which WIP and costing method to use, as well as the type of documents and the sequence in which they are required. All template information serves as the basis for the new project you enter, but it is easy to modify.

Invoicing plan

The invoicing plan consists of several pricing models (ongoing billing, fixed or ceiling prices and repeat invoicing), and how activities are to be invoiced. You can make the invoicing event-driven, by specifying that project starts or stops, or milestone activities, should trigger the billing. Number of hours reported, or specific dates, can also trigger an invoice. Of course, you can decide when to invoice manually, or specify periodic (weekly, monthly) invoicing. Invoicing plans can be at the project level or the sub-project levels. If at the subproject level, there can be different invoicing plans for different sub-projects.

Budgets and forecasts

The functionality in The ERP Solution Project Management is the right tool for all stages of a project's life-cycle. You can plan, estimate, budget, follow up and account for the actual cost of the project. You can enter a huge range of budget alternatives, and then compare them with previous forecasts. The Project Management module will also provide timely information about cost overruns and show the percentage of completion. Budgets and forecasts can be at the Project Level or at the sub-project level or the activity level.

Allocation of resources and work load

You can allocate resources in the module, such as internal or sub-contracted time, subject to availability. The resources are scheduled and priced, based on your input. As the project progresses, you can monitor planned and actual time spent on displays and reports.

Material

The logistics part of the material activities seamlessly integrates with The ERP Solution's modules for Sales Order, Purchase Order and Stock Control. Therefore, all the functionality of

these modules is at your fingertips, when planning project material. You can invoice for material through the Project Management module, thereby ensuring full control. It's also possible to make purchase orders through cost activities.

Cost activities

Costs, such as travel, consumable, and overheads etc, belong to the cost activity category. You can report and price these within each project. You can also make purchase orders through cost activities.

Miscellaneous costs

Sometimes, costs that really belong to a project, may have been entered in any other The ERP Solution modules. For example, the receipt for a lunch you bought your client was entered directly in General Ledger. The Project Management module gives you a tool to find all these miscellaneous costs, and allocate them correctly to a project.

Integration

The The ERP Solution Project Management module requires Sales Ledger. Integrated with General Ledger, Stock Control, Sales Order and Purchase Order, it gives even greater benefits. Project Management module shares common resource files with Service Management and Payroll. The Project Management module allows you to design up to ten different user databases integrated to the different levels of a project, where you can store additional Project data.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server.

Features

- . • Main projects, projects, sub-projects
- . • Entry of projects
- . • Statistical fields on projects
- . • Time, cost and material activities
- . • Milestone activities
- . • Pricing master file
- . • Activity master file
- . • Staff master files
- . • Site register with Service Management
- . • Project accounting
- . • Enhanced automatic accounting schedule
- . • Accounting rules
- . • Project templates
- . • Project forecasts
- . • Entry of time sheets
- . • Update from General Ledger
- . • Invoicing on projects and sub-projects
- . • Invoicing proposals
- . • Invoicing, ongoing, fixed or repeat
- . • Project documents
- . • Seamless integration to sales order and purchase order

- . • Commitments on projects and sub-projects
 - . • WIP accounting
 - . • Project statistics
 - . • Staff statistics
-
- Import of project transactions
 - Query Objects

Payroll

The module supports every step of the payroll calculation cycle including incoming/outgoing employees, entering or importing time sheets, calculating payroll for employees with different employment and payment conditions, printing pay slips and payment documents, producing reports/files for payments, accounts, tax, human resources, auditing and management purposes and automatic creation of General Ledger transactions.

Developed for today's international environment

Payroll works simultaneously in different currencies and Languages. With The ERP Solution's multi-company feature, one installation of Payroll can support several companies or divisions with similar or completely different payroll requirements. This feature is particularly useful for corporations and payroll offices with multiple organizational levels or geographic locations.

Extremely flexible

Payroll was created to suit the reporting requirements and payment specifications of any country, industry or company, regardless of industry type. You can set up everything from simple hourly rate payments to income tax, sick leave and complicated deductions. User-defined menus and screens provide a tailor-made solution for you.

Payroll grows with the customer

We have designed Payroll to be the perfect payroll package for any size of company, from a small office with under 20 employees, to large multinational organizations. Small companies can install Payroll with a simple setup and add functions to keep pace with growing numbers of employees and more complicated payroll activities. The flexible wage-type set-up accommodates up to one million customized payments or deductions.

Reporting power

Payroll has multiple, built-in report generators to create reports on employee data and history, payroll statistics, and much more. You can print reports based on different selection criteria and sorting terms. The same report can be printed in a number of different languages. It can also be integrated with external report writers for even greater flexibility.

Accounting power

Fully integrated with The ERP Solution's General Ledger, Payroll delivers comprehensive information for detailed analysis about cost allocations to payrolls, benefits and taxes for different accounts and up to 9 additional accounting dimensions such as products, projects, cost centers. Payroll easily supports cases where employees work with different dimensions (cost centers, products, projects, etc.) during the same reporting period.

Human resources functions

Payroll acknowledges numerous user defined employee record fields, employee history records, and built-in report generators to support human resources functions.

Security

Payroll can limit user access to payroll data, functions and even different wage types. The audit trail function tracks changes in employee status.

Payroll is versatile

It can be integrated with The ERP Solution's General Ledger and Project Management modules to create a powerful human resources management tool, or used separately as a stand-alone product. Advanced import/export functions integrate easily with other software.

Client support

The The ERP Solution offices and The ERP Solution partners/ dealers supports clients and partners on a global basis, with a full menu of services including:

- . • Implementation
- . • Training
- . • Consulting
- . • Hot-line support
- . • Payroll seminars for clients and prospects
- . • Regular upgrades

Integration

The Payroll module can function as a standalone. When integrated with Project Management, Service Management and General Ledger it gives even greater benefits.

System requirements

The ERP Solution is an open client/server business administration software, developed by using the latest technology and designed to run on several platforms including: Windows 95, Windows 98, Windows 2000, Windows NT and Novell Netware. The ERP Solution 5.1 is powered by Microsoft SQL Server.

Features

Employee master file structure design for country or customers' special needs:

- . • Almost 200 fields are available
- . • Fields name and type adjustments
- . • Availability of additional text fields
- . Time sheets structure design:
 - . • Up to 9 types of days and 9 types of hours
- . • Automatic data generation based on employees working schedule
- . Up to 999,999 user defined wages (payments and deductions):
 - . • Internal language
 - . • Sub-routines availability
 - . • Notifications design (work flow) v access to current and historical data
 - . • Complicated comparisons and functions
- . • Scheduled payments and deductions
- . Up to 999,999 scenarios of the payroll calculation:
 - . • Different periods, groups of employees, conditions
 - . • Multi-currency payments and deductions
 - . • Gross up calculations
 - . • Built-in reports generator

- . • Employee data
- . • Historical information and payroll statistics
- . • Onereport in different languages
- . • Different generation as targets for report output
- . • Selection and sorting terms based on all database fields list Multi-lingual set-up (names of parameters, dictionaries, variables, reports, etc.)
- . • Outstanding security functions:
 - . • Accesslimitation to different groups of employees, types of activity and employee database fields
 - . • Different user defines screens for different types of The ERP Solution users (payroll accountant, HR clerk, department manager, etc.)
- . • Comprehensive import/export functions of different types of information in accordance with internal employee ID or personal identification number:
 - . • Employee details
 - . • Fixed payments and deductions
 - . • Time sheet information Fully integrated with GL
 - . • Cost separation per centers
 - . • Different accounts for payroll cost details
 - . • Accruals calculation
 - . • Employer's and personal taxes
 - . • Complete GL transaction generation

Signature 2001

Signature 2001 is our recipe to implement The ERP Solution® software. It is based on people working as a team.

It offers the benefit of our knowledge and experience obtained through many projects across a range of industries and all over the world.

Signature 2001 provides standard tools and methods ensuring successful implementations.

With The ERP Solution® software and our implementation methodology, Signature 2001, you will

have an integrated business management system operational within months.

Clear common objectives and a smooth transition to the new system are a must for any multi-user information system. With Signature 2001, our trained consultants will guide you step-by-step through the implementation process.

Step 1-Analysis

We shall work with you to complete a Business Requirements Review, an examination and assessment of business priorities for the new system and provide the key users with an overview of the functionality of the The ERP Solution® software. The potential project risk evaluated to determine which Risk Management strategy is to be employed.

Step 2-Project Organization

Project risks are identified and analyzed, then an agreed Risk Management Plan is prepared illustrating how those risks will be reduced or avoided Contingency plans will be developed where

risk is unavoidable.

A Project Team consisting of The ERP Solution consultants and your key users will be formed and a Project Manager appointed. A Steering Committee will help monitor large projects from beginning to end.

Step 3-Design

Our experts will work closely with designated key users in designing the system prototype. The team will develop a Procedures Manual and User Instructions. The end users will undergo a thorough training and become proficient in every day operations of the The ERP Solution® software. At the end of this Step, the system will be ready for loading the data.

Step 4-Data Preparation

During the Data Preparation, the Project Team will address data conversion needs, load validated data into The ERP Solution® and verify the results. The opening balances of the new system will be reconciled to the closing balances of the existing one.

Step 5-Test Run

The Test Run confirms that the system is working correctly in the “real-life” environment. With positive results of the Test Run you are ready to “Go Live!”

Step 6-Hand Over

We shall perform a Project Audit to ensure that all documentation is in place for a proper handover. You will be introduced to the The ERP Solution Support Team who will assist you with the maintenance of your state-of-the-art system.

Conclusion

With Signature 2001, we are dedicated to delivering results, on time and within budget.